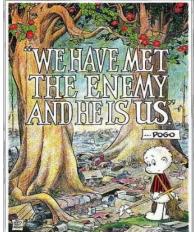


# The ROOT CAUSES...

Glenn Butts, NASA https://is.gd/E610OJ

Prof. Bent Flyvbjerg Oxford University https://is.gd/3IJBEo AND https://is.gd/jHqivx



## **How Do We Underestimate?** - Let Me Count The Ways -

- 1. OMIT PROBABLE SCOPE from estimate **OMIT POSSIBLE RISKS from analysis** 
  - Internal & External
- **UNREALISTIC, OPTIMISTIC assumptions** 3.
- Use historically LOW ESCALATION projections RAND Study - Reason for 11.2% of Cost Growth
- Issue cost estimates in BASE YEAR dollars
  - Estimates should be in then year dollars (escalated to year in which it is spent)
- Many estimates NOT PREPARED BY A BONA FIDE ESTIMATOR
  - Everyone's a estimator
  - Being certified no guarantee of having necessary experience
- **REWARD failure, PUNISH honesty** 
  - NOT ENOUGH TIME to prepare CREDIBLE estimates
    - Time often spent doing "what if" exercises, or splitting dollars into arbitrary buckets

"I reject a system that rewards failure and protects a person from its consequences"

- Barack Obama -

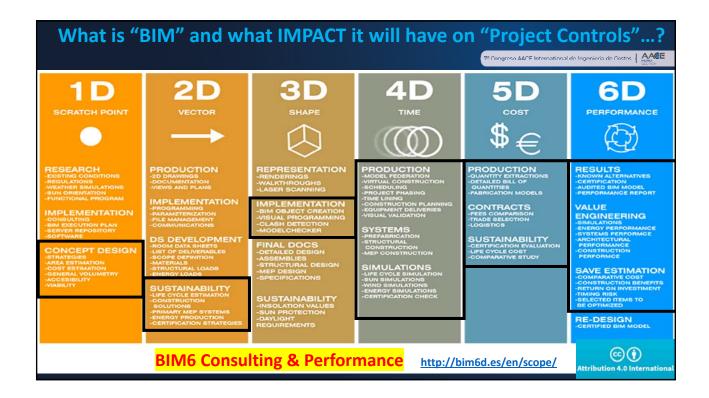


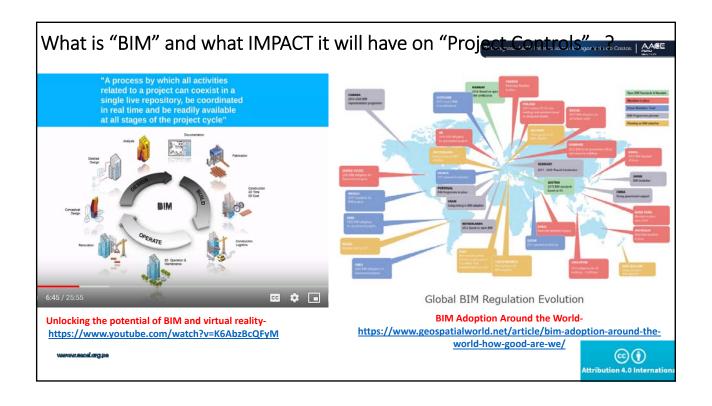
**RAND Study - Reason** 

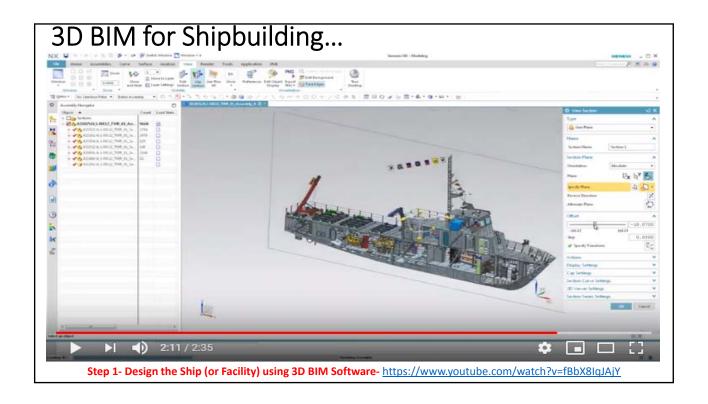
for 74% of Cost Growth

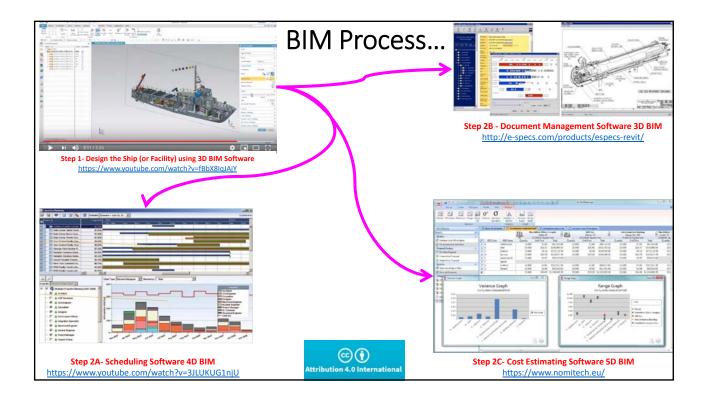
# **Today's Agenda:** What are the TECHNOLOGIES impacting our craft?

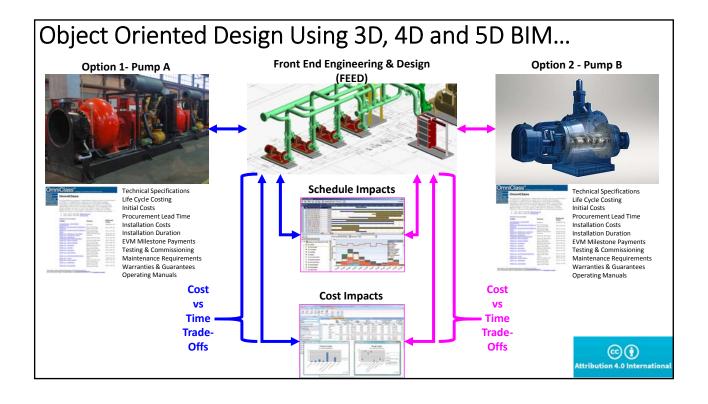
- 1) Building Information Modelling (BIM)
  - Automatically links the design software to generate Quantify Take offs and Bill of Materials into Cost Estimating software (i.e. Cost(OS), Timberline etc.) producing direct and indirect cost and resource loaded extensions.
  - Automatically links the 3D design software to generate the activities and sequencing in the planning & scheduling software (i.e. P6, MSP, Spyder, MicroPlanner etc.)
  - Enable "Front End Loading" (FEL) and Asset Life Cycle modeling, including Business Case (BEA, ROI, ROA, ERR, IRR) analysis, Life Cycle Costing, Value Engineering etc.
- 2) Drones, Time Lapse Photography and Facial Recognition
  - Attendance/payroll tracking and activity based costing (ABC)
  - **Productivity capture**
  - Progress tracking, documentation and reporting
  - Claims documentation
  - Safety, Health and Environmental violations
- 3) Artificial Intelligence (AI) and "Big Data Analytics". If a process is:
  - Repetitious
  - Rule or formula based
  - Subject to conditional (Boolean) operators then is it probably going to be automated.

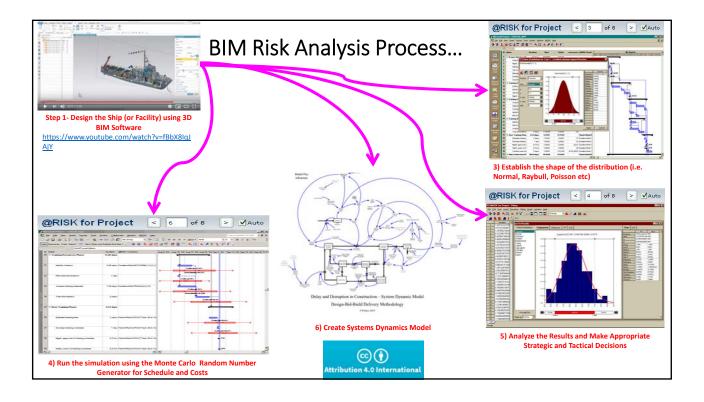


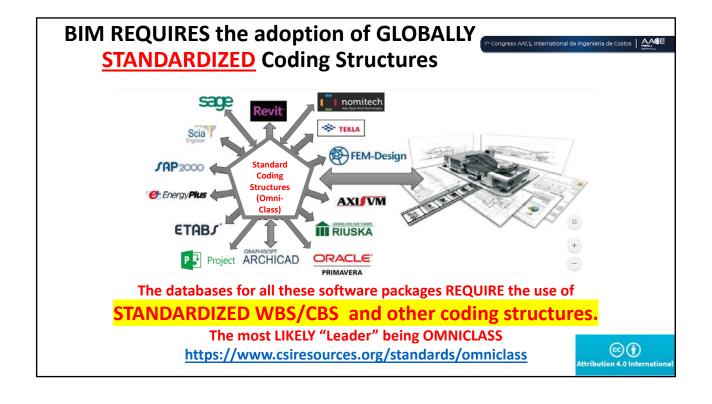


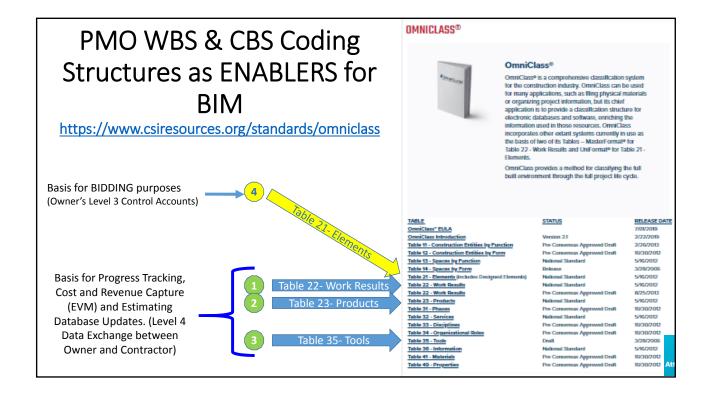


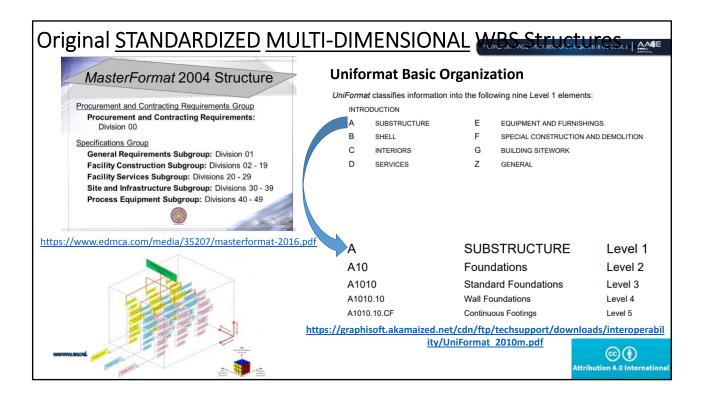


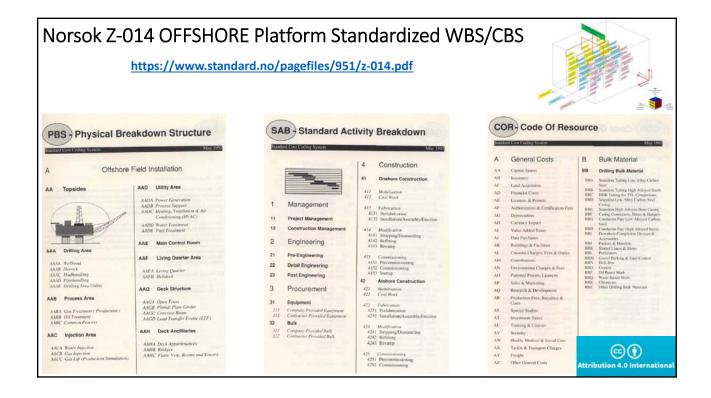


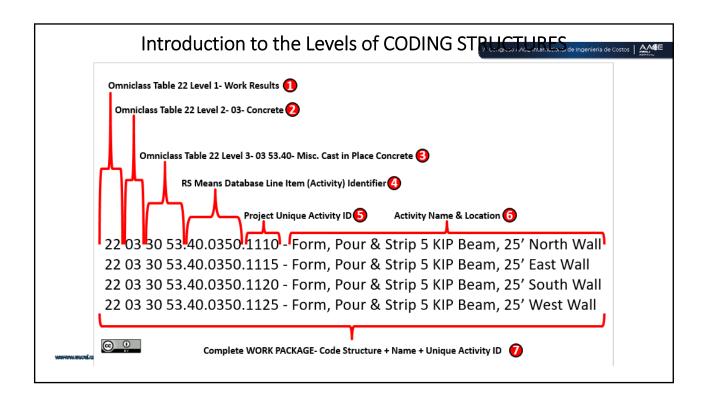


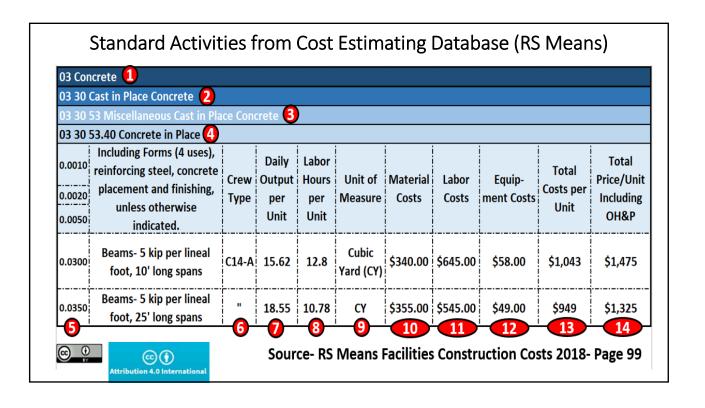




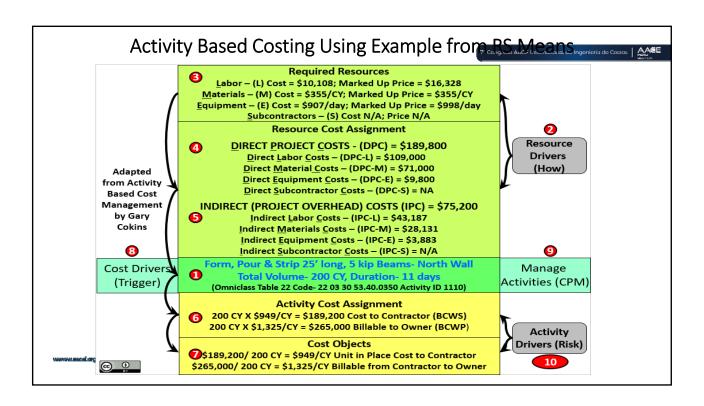


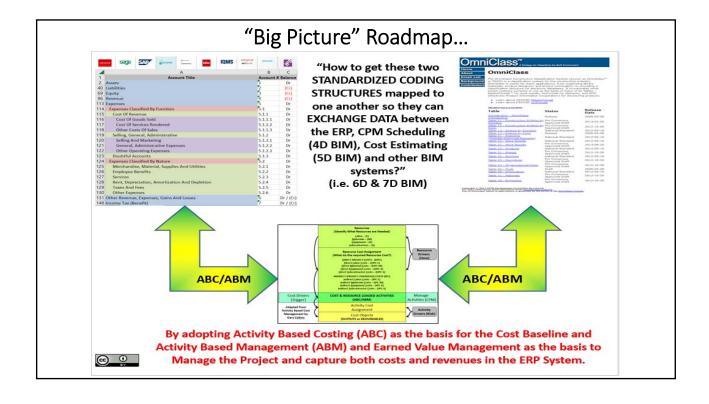


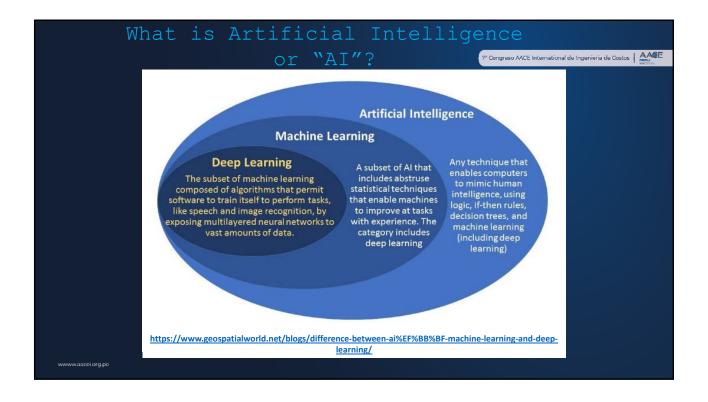


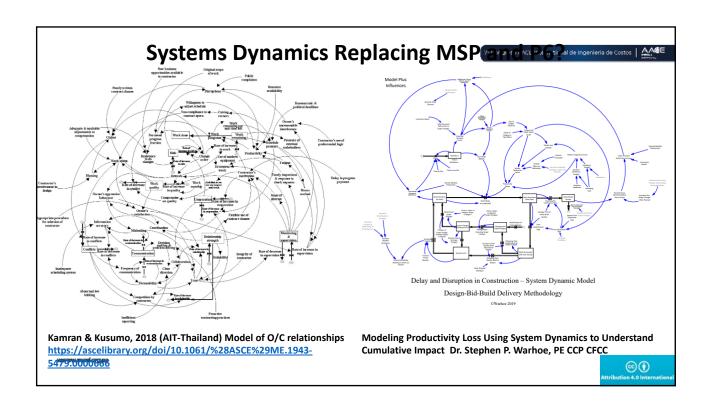


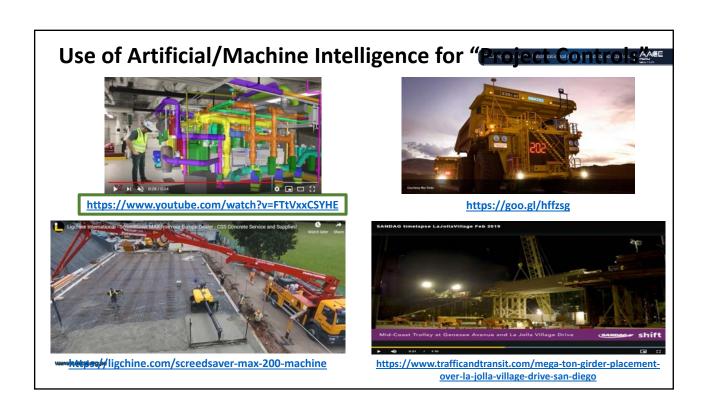
#	Crew C-14A ①	Contractors Bare Costs		Including Contractors OH & P		Contractors Crew Cost Per Labor Hour	
		Hourly	Daily	Hourly	Daily	Bare Costs	Billing Rate Including OH & P
1	Carpenter Foreman	\$52.70	\$421.60	\$85.55	\$684.40	\$50.54	\$81.64
16	Carpenters	\$50.70	\$6,489.60	\$82.30	\$10,534.40		12
4	Rodmen	\$54.65	\$1,748.80	\$87.30	\$2,793.60		
2	Laborers	\$39.85	\$637.60	\$64.70	\$1,035.20		
1	Cement Finisher	\$47.55	\$380.40	\$75.20	\$601.60		
1	Equipment Operator	\$53.75	\$430.00	\$84.80	\$678.40		
1	Gas Engine Vibrator		\$25.60		\$28.16	10	13
1	Concrete Pump (Small)		\$881.60		\$969.76	\$4.54	\$4.99
200	Total Daily Labor Hours		\$11,015.20		\$17,325.52	\$55.08	\$86.63
<b>2</b>			6		8	11	14

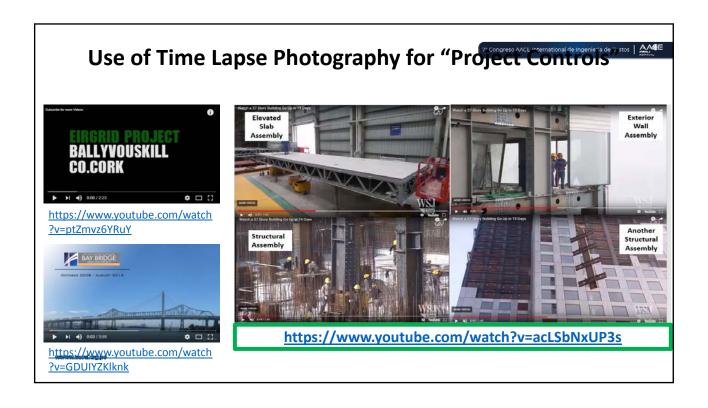




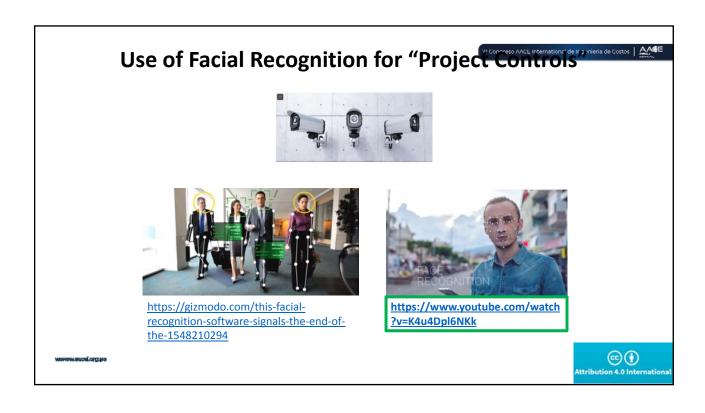


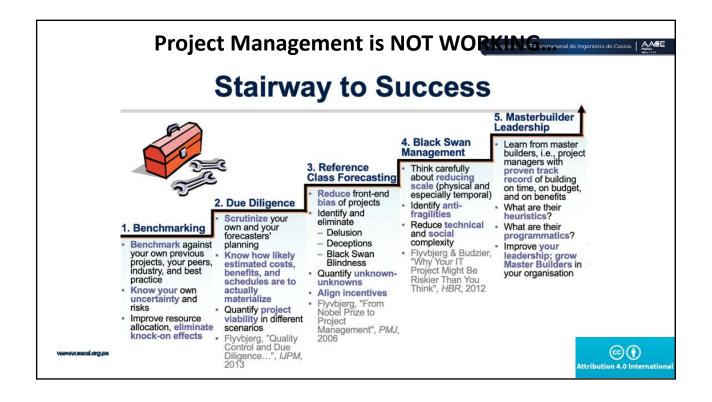












# The Good, the Bad and the Ugly...



### **The Good News is-**

We have a little time to prepare for the transition and there are some really great opportunities to exploit both short and mid term.

- Practitioners need to learn how to ADAPT traditional "cost engineering" and "project control" tools, techniques and methodology's, as many will still be manually operated and controlled as we transition over the coming 5-10 years.
- We need to become MUCH more actively involved in creating the coding structures and underlying cost, productivity, duration and supporting databases. (i.e. RS Means, Compass, Richardson's et al)
- The only real "bright spot" is, until the bugs are worked out, the claims people are likely to have a LOT of work!

#### The Bad News is-

The practice of "cost engineering" and "project controls" as is currently practiced is going to be profoundly impacted by BIM, AI and other technologies and certainly not in the "traditional" sense. PROBABLY much of what we do today will be gone or unrecognizable in 10 - 20 years, maybe even less. (The job title of "Quantity Surveyor" has already largely been made redundant by digitizers and now BIM)

#### The Ugly News is-

Until/unless AACE/PMI et al are willing to recognize the inevitability of these changes and assume a more strategic leadership position we are unlikely to have any meaningful influence on or even inputs onto the transition into the future.

- AACE needs to IMMEDIATELY engage with ISO and CSI to work on developing the Omniclass Tables. There are many missing elements
  and if we fail to contribute we will be left behind.
- AACE needs to focus more on Database Development and Database Management in the TCMF and on the certifications
- AACE needs to drop the Single Dimensional WBS and start to recognize and accept that the single dimensional (flat file) coding structure is DEAD and the future is based around MULTI-DIMENSIONAL WBS/CBS coding structures designed for each stakeholder to see the project deliverables the way THEY need or want to see them presented.

